

# Driving Vermont's Economy

## Annual Contribution of Vermont's New-Car Dealers

Numbers reflect annual economic activity during 2021.



**76**  
**DEALERSHIPS**  
(new car)



**9,426**  
**TOTAL JOBS**  
(created by dealerships)  
Includes 2,928 direct jobs and  
6,499 indirect and induced jobs.



**39**  
**EMPLOYEES**  
(average per  
dealership)



**\$3.2B**  
**TOTAL SALES**  
(all dealerships)



**\$205M**  
**PAYROLL**

<b>\$70,200</b> Average Annual Earnings	<b>\$90M</b> State and Federal Income Taxes Paid
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Includes income taxes paid for direct,  
indirect and induced jobs.



**0.3%**  
**REGISTRATIONS**  
Vermont's Share of Total U.S.  
New-Vehicle Registrations

**\$194M**  
**STATE SALES  
TAX PAID**

Source: Center for Automotive Research,  
NADA Industry Analysis, IHS Markit,  
Taxfoundation.org, U.S. Bureau of Labor  
Statistics, U.S. Census Bureau



**NATIONAL AUTOMOBILE DEALERS ASSOCIATION**

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